



QUOTE SUMMARY

CLIENT: SHALYN MURACO - CHARTIERS VALLEY HIGH SCHOOL

MASCOT:



CVHS COLT

- HEAD
- VENTILATION FAN
- MUSCLE BODY SUIT
- GLOVES
- TAIL
- SHOES

\$7200.00 USD

PRICE:

This price includes:

- manufacturing
- fabric Scotchgard treatment
- a Care & Maintenance Manual
- a custom-made carry / storage bag
- all shipping costs (FOB Point of origin)

LEAD TIME:

Your character will be manufacture-complete approximately **26 - 28 weeks** from receipt of the deposit. Actual lead times will be determined at point of sale. Allow 3 to 5 days for shipping.

TERMS:

50% of the mascot cost will be required as a deposit prior to manufacturing. The final 50% will be due upon approval of the final digital photos and *must be received prior to shipping.*

Angie Stathakos

BAM Mascots Inc.
3214 Wharton Way
Mississauga, ON L4X 2C1
Toll free: 1-877-858-4226
www.bammascots.com





Friday, September 20, 2024

Client: **SHALYN MURACO - CHARTIERS VALLEY HIGH SCHOOL**

Ms. Muraco:

Thank you for the opportunity to provide a quote for the design and manufacture of your Colt Mascot!

In every BAM! Mascot, we employ more than 25 years' experience in the design and manufacture of custom mascots, as well as over 15 years' experience in manufacturing best practices. The result is a mascot designed and manufactured to your specific requirements, as well as a manufacture process that promises lowest possible cost to you.

We at BAM! Mascots realize how important your decision to create a mascot is, and we welcome your careful scrutiny. We proudly stand behind all of our projects, and are confident that our knowledge and commitment to quality and customer satisfaction will furnish you with a superlative experience, both through the creation of your mascot, and in the years to come.

Once again, please let me take a moment to thank you for considering BAM! Mascots as your business partner for this project. If you have any questions, please do not hesitate to contact us.

Mitch Maxine, C.E.O.

BAM Mascots Inc.

info@bammascots.com

www.bammascots.com



CVHS COLT

DESIGN and ARTWORK

Our goal is to ensure that you are completely satisfied with the artwork before we begin manufacture, and then to ensure that the final product mirrors the artwork as closely as is possible.

Where it is not harmful to the fabric, all fabrics are treated with Scotchgard to ensure stain-resistance and long life.

Unless otherwise specified by the client, the mascot will be manufactured to fit an average size adult male, approx. 5'10" and 180 lbs.

HEAD DESIGN

Our manufacturing department will create the head of your character to capture the distinct three-dimensional shape and characteristics, as specified and reflected in your artwork. A lightweight adjustable plastic helmet will be installed into the head to ensure stability.

The head will be manufactured using a flexible, lightweight medium-density foam covered with appropriately-colored faux fur or fleece.

VISION

Performer vision will be achieved through the use of see-through dye-sublimated printed fabric over the eyes. The eyes will be manufactured to ensure that there will be no vision into the head, and that performer vision is maximized.

VENTILATION SYSTEM

This is extremely important to the performers comfort, as well as their ability to perform over long periods of time. The ventilation system is designed to allow for free circulation of air within the head of the character.

The ventilation system is powered by a 12-volt rechargeable battery. With this power source, the ventilation system is rated at approx. 12-14 C.F.M. (cubic feet per minute), and a single charge will last approx. 4-5 hours. A charging unit is included with your mascot.

MUSCLE SUIT

The muscle body suit will be manufactured using carved and shaped polyurethane attached to a padded polyester base. A cover of polyester/ lycra material is stitched over top of the muscles, with stitching added around the perimeter of each muscle to create definition.

The muscle body suit will be covered with tailored appropriately-colored faux fur or fleece.

TAIL

The tail will be manufactured using a flexible, lightweight medium-density foam and covered with tailored appropriately-colored faux fur or fleece. It will attach, through a tailored opening in the outer body suit, to a belt worn around the performer's waist underneath the costume.

HANDS

The gloves will be manufactured from a thin layer of lightweight foam covered in appropriately-colored faux fur or fleece. Gloves for cartoon-like characters are created with three fingers and a thumb (instead of four fingers and a thumb) as it lends more of an authentic cartoon look to the mascot.

FEET

The shoes will be carved from a light-weight, durable foam, with removable, washable shoe liners installed for performer comfort. They will be covered in appropriately-colored faux fur or fleece. The soles will be ½" rubber, to allow outdoor use.

LOGO

Client-supplied logo(s) can be printed and placed on the mascot, as specified by the client. The client agrees to provide BAM Mascots with a vector formatted digital image of the artwork for incorporation into the final product. Should BAM Mascots be required to format a non-vector formatted image for use in the final product, an additional charge may be applied to the contract.

PRICE

Your mascot will be manufactured as per these specifications, at a final cost outlined below:

MASCOT	PRICE
CHARTIERS HIGH SCHOOL'S COLT MASCOT	\$7200.00 USD
THIS PRICE INCLUDES: <ul style="list-style-type: none">- MANUFACTURING- FABRIC SCOTCHGUARD TREATMENT- ALL SHIPPING COSTS (FOB POINT OF ORIGIN)- A CUSTOM MADE CARRY / STORAGE BAG	PLEASE NOTE : ALL PRICES ARE LISTED IN U.S. DOLLARS

COOLING VEST

An optional cooling vest can be provided for an additional \$350.00. This vest includes a set of cool packs that maintain a cool, constant 15C / 59F temperature for up to 2 1/2 hours, weigh less than 5 lbs., and recharge in minutes in ice water. Cool packs can be replaced without removing the vest.

LEAD TIME

Your character will be manufacture complete approximately **26 - 28 weeks** from receipt of the deposit. Actual lead times will be determined at point of sale. Allow 3 to 5 days for shipping.

PAYMENT TERMS

Mascot projects are booked into the production schedule once the deposit has been paid. Half of the mascot cost will be required as a deposit. The final 50% will be due upon approval of the final digital photos and must be received prior to shipping.

We accept the following methods of payment:

Canadian and U.S. Clients:

- **Credit card:**
 - o **VISA, Master Card, American Express**
 - o to place your order, just give us a call at 1-877-858-4226.
- Check:
 - Please be aware that checks sent through regular post can take from one to three weeks or more to arrive cross-border
 - Checks can be made payable to **BAM Mascots Inc.** and mailed to:
BAM Mascots Inc.
3214 Wharton Way
Mississauga, ON
L4X 2C1
- Wire Transfer
 - o Please be aware that wire transfers can take several days to be completed

For Clients outside of Canada or the U.S.:

- Credit card: VISA, Master Card, American Express
- Wire Transfer
 - o Please be aware that wire transfers can take several days to be completed

WARRANTY

REPAIR DUE TO MANUFACTURE DEFECT

- All repair work required due to manufacture defect is provided free of charge for one (1) year from receipt of the mascot
- If manufacture defects are reported within fourteen (14) days of receipt of the mascot, BAM Mascots Inc. will absorb all required ground shipping costs (within Canada and the US) to have the mascot shipped directly from, and after the repair is complete, directly to the client
 - If any repair is required after fourteen (14) days of receipt of the mascot, the client is responsible for all shipping costs
- After one (1) year from receipt of the costume, BAM Mascots Inc. will continue to offer free minor repairs due to manufacture related issues (i.e. seam tears, shoe sole repair, etc.) free of charge, though the client remains responsible for all shipping costs
- After one (1) year from receipt of the costume, all major repairs will be quoted on a case-by-case basis

REPAIR DUE TO NORMAL WEAR / ACCIDENTAL DAMAGE / MISHANDLING OF THE MASCOT

- Any repairs required due to normal wear / accidental damage / mishandling of the mascot will be quoted on a case-by-case basis
- The client will be responsible for all shipping costs related to such repairs

WARRANTY NOTES:

Major repairs are defined as any repair requiring more than \$25.00 in materials and / or more than 60 minutes to facilitate

Minor repairs are defined as any repair requiring less than \$24.99 in materials and / or less than 60 minutes to facilitate

Where possible, and if requested by the client, BAM Mascots will provide the client with minor repair instructions to allow the client to make minor repairs at the client's location.

DISCLAIMER

Manufacturing issues may require that we deviate from the specifics detailed herein. Digital progress pictures will be provided at appropriate stages in the manufacture of your mascot. Final pictures will be provided for customer approval before final payment is requested.

Note that the current quote is based on use of commercially available fabrics and colors. Should you require specialized fabrics or colors not available within the BAM Mascot supplier base, the quote will be revised to accommodate. All colors of your mascot will be matched as closely as possible. However, we cannot guarantee 100% color match. Slight variations in colors may occur.

This quote is valid for 30 days from the date of issue. At point of sale, lead time for manufacture will be determined based on current business levels, and will be communicated to the client.

BAM Mascots Inc. mascot costumes are custom-made products. Therefore, the submission of a deposit signifies the client's commitment to pay for the mascot in full according to the terms and conditions defined herein.

As the product supplied by BAM Mascots is custom-made, and BAM Mascots is therefore committed to covering labor costs, raw materials costs etc., once the manufacturing process begins. If the client decides that they wish to cancel the order before the manufacture process begins, a refund of the deposit will be made to the client, minus a 5% administrative fee.

After the manufacturing process begins (purchase of raw materials, initiation of component fabrication, etc.,) the deposit becomes non-refundable. Once the costume is complete, and the final payment is made, the entire amount becomes nonrefundable.

The concept drawing provided serves as a model for the final product. BAM Mascots will make every effort reproduce the look depicted in the artwork, however, be advised the minor variations in shape, proportion and appearance may occur.

The client agrees to guarantee that they have all required rights and permissions to use any logos submitted to BAM Mascots Inc for incorporation into the final product, as defined by the concept art and/or client request.

Prior to payment in full, all artwork generated by BAM Mascots Inc. (whether based on client-supplied artwork or original design by BAM Mascots Inc.) remains the property of BAM Mascots Inc. and may not be used by the client for any purpose beyond inclusion in the client quote without the express written permission of BAM Mascots Inc. or through the purchase of said artwork.

Prior to payment in full, BAM Mascots Inc. will not use any artwork based upon client-supplied artwork, or the client-supplied artwork itself, for any purpose other than inclusion in the client quote.

Please note that all approvals given by the client, of concept drawings, progress photos and final photos, will be understood to be reflective of all aspects of the picture. Once approval is received, BAM Mascots will assume that all aspects of the picture have been reviewed, and that approval is given to proceed with the next stage of product realization/billing/shipping.

Upon payment in full, the approved concept drawing and associated artwork become the sole property of the client. Unless otherwise specified, BAM Mascots Inc. reserves the right to utilize the approved concept drawing in its promotional material.

Please note that the prices quoted include shipping via economy ground LTL shipments (or other shipping methods as discussed with the client and detailed herein) and associated brokerage costs. Should any additional shipping costs be accrued (i.e. border inspection costs, storage costs in case of incorrect / incomplete shipping information etc.) they will be the responsibility of the client and will be billed to the client from BAM Mascots upon receipt of the shipping invoices from the shipping / brokerage companies.

NOTE: BAM! Mascots uses Purolator Courier as our shipper of choice. We CANNOT guarantee delivery date, as shipping / border incidents which may delay delivery are outside of the control of BAM Mascots. BAM Mascots reserves the right to change shipping providers without client notification or approval.



