

**FIXED PRICE
NSLP PROJECTED OPERATING COSTS**

School Food Authority	<u>CHARTIERS VALLEY SD</u>	Contract Begin Date	<u>7/1/2021</u>
FSMC Name	<u>The Nutrition Group</u>	Contract End Date	<u>6/30/2022</u>
		Days of Service	<u>178</u>

Section 1 - Actual "In-School" Revenue			
To Be Completed By SFA (Include SSO Reimbursements, if applicable)			
<u>BREAKFASTS:</u>	<u>MEALS</u>	<u>RATES</u>	<u>REVENUE</u>
Elementary Paid	-	\$1.40	-
Elementary Tiered Paid	-	-	-
Elementary Reduced	-	\$0.30	-
Middle Paid	-	\$1.40	-
Middle Tiered Paid	-	-	-
Middle Reduced	-	\$0.30	-
Secondary Paid	-	\$1.40	-
Secondary Tiered Paid	-	-	-
Secondary Reduced	-	\$0.30	-
Adult Paid	-	\$1.00	-
A la Carte Sales	-	\$1.00	-
Subtotal Breakfasts	-		-
<u>LUNCHES:</u>			
Elementary Paid	-	\$2.35	-
Elementary Tiered Paid	-	-	-
Elementary Reduced	-	\$0.40	-
Middle Paid	-	\$2.60	-
Middle Tiered Paid	-	-	-
Middle Reduced	-	\$0.40	-
Secondary Paid	-	\$2.60	-
Secondary Tiered Paid	-	-	-
Secondary Reduced	-	\$0.40	-
Adult Paid	23,852	\$1.00	\$23,852.00
A la Carte Sales	289,962	\$1.00	\$289,962.00
Subtotal Lunches	313,814		\$313,814.00
<u>SNACKS/SUPPLEMENTS:</u>			
Paid	-	-	-
Reduced-Price	-	-	-
Adult Paid	-	-	-
A la Carte Sales	-	-	-
Subtotal Snacks/Supplements	-		-
<u>OTHER:</u>			
Special Milk			-
Vending Machine Sales			-
Special Functions (Internal)			\$15,130.00
Subtotal Other			\$15,130.00
Total "In-School" Revenue	313,814		\$328,944.00

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Section 2 - Federal Reimbursements			
To Be Completed By SFA (include SSO Reimbursements, if applicable)			
<u>BREAKFASTS:</u>	<u>MEALS</u>	<u>RATES</u>	<u>Reimbursements</u>
Free	13,468	\$1.89	\$25,454.52
Free, Severe Need	50,414	\$2.26	\$113,935.64
Reduced	-	-	-
Reduced, Severe Need	-	-	-
Paid	-	-	-
Subtotal Breakfasts	63,882		\$139,390.16
<u>HIGH RATE LUNCHES:</u>			
Free	274,832	\$3.53	\$970,156.96
Reduced	-	-	-
Paid	-	-	-
Subtotal High Rate Lunches	274,832		\$970,156.96
<u>LOW RATE LUNCHES:</u>			
Free	-	-	-
Reduced	-	-	-
Paid	-	-	-
Subtotal Low Rate Lunches	-		-
<u>SNACKS/SUPPLEMENTS:</u>			
Free	-	-	-
Reduced	-	-	-
Paid	-	-	-
Subtotal Snacks/Supplements	-		-
<u>SPECIAL MILK</u>			
Paid	-	-	-
Subtotal Special Milk	-		-
<u>Performance Based Reimbursement (if certified)</u>			
Lunches	274,832	\$0.07	\$19,238.24
Total Federal Reimbursement	338,714		\$1,128,785.36

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Section 3 - State Reimbursements			
To Be Completed By SFA (include SSO Reimbursements, if applicable)			
<u>BREAKFASTS:</u>	<u>MEALS</u>	<u>RATES</u>	<u>Reimbursements</u>
Free	13,468	\$0.10	\$1,346.80
Free, Severe Need	50,414	\$0.10	\$5,041.40
Reduced	-	-	-
Reduced, Severe Need	-	-	-
Paid	-	-	-
Subtotal Breakfasts	63,882		\$6,388.20
<u>LUNCHES:</u>			
Free	274,832	\$0.10	\$27,483.20
Reduced	-	-	-
Paid	-	-	-
Additional amount for Lunch if Breakfast participation <=20%	274,832	\$0.02	\$5,496.64
Additional amount for Lunch if Breakfast participation >20%	-	-	-
Subtotal Lunches	274,832		\$32,979.84
Total State Reimbursement	338,714		\$39,368.04
Section 4 - Other Income			
To be completed by SFA			
Other Income: Catering (External)			\$16,643.21
Other Income: PDE-3086 Agreements (Sponsor to Sponsor)			\$14,275.00
Interest Income			\$216,984.92
Total Other Income			\$247,903.13
Revenue Summary			
Total "In-School Revenue"			\$328,944.00
Total All Reimbursements			\$1,168,153.40
Total Other Income			\$247,903.13
Total Revenue			\$1,745,000.53
Commodity Usage @	\$0.2450	274,832	(\$67,333.84)

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Section 5 - Meal Equivalents

A la Carte Meal Equivalents:

Federal reimb. - free, high lunch	\$3.5300	A la carte revenue	\$289,962.00
Federal reimb. - free, low lunch	\$0.0000	Adult meal revenue	\$23,852.00
Performance Based reimb.	\$0.0700	Vending Sales	-
State reimb. - free, lunch	\$0.1000		<hr/>
Commodity Usage	\$0.2450		\$313,814.00
Total	<hr/> \$3.9450	Meal Equivalents	79,547
		Reimbursable Meals	338,714
		Total Meals	418,261

Section 6 - SFA Costs

To be complete by SFA (if applicable)

TOTAL COST

EXPENSES:

Direct Labor and Benefits

SFA Labor Costs (must equal to grand total on Attachment FP 6)	\$510,151.96
SFA Fringe Costs (must equal to grand total on Attachment FP 7)	\$253,909.02
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Subtotal Labor and Benefits **\$764,060.98**

Direct Costs (Must itemize)

Subtotal Direct Costs **-**

Indirect Costs (Must itemize)

uniforms	\$900.00
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Subtotal Indirect Costs **\$900.00**

Sub-total SFA Costs	\$764,960.98
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Section 4 - FSMC Costs	
To be completed by FSMC	
Projected Total Meals:	418,261
<u>EXPENSES:</u>	<u>COST PER MEAL</u>
Food Cost-Including Commodities	\$1.8362
Enter the amounts of food and milk purchased and received. Include the Commodity Distribution Assessment Fee, Commodity Value and Bonus Commodity Value (Do not include rebates, discounts and credits)	
Commodity Delivery Charge	\$0.0081
Direct Labor and Benefits	
FSMC Labor Costs (Must equal to grand total on Attachment FP4)	\$0.1451
FSMC Fringe Costs (Must equal to grand total on Attachment FP5)	\$0.0554
	Subtotal Labor and Benefits \$0.2005
Direct Costs	
Accounting	\$0.0133
Background Checks, Fingerprinting, and/or Drug Testing	-
Car/Truck Rental and/or Mileage	\$0.0034
China, Silverware, Glassware	-
Cleaning and Janitorial Supplies	\$0.0156
Computer and Technology	\$0.0065
Courier Services (Air & Ground)	-
Dues/Subscriptions	-
Employee Meals	-
Employee Recruitment and Advertising	\$0.0054
Equipment Depreciation/Rental/Buy Back Investment	-
Equipment Maintenance	-
Equipment Repairs	-
Equipment Replacement - Expendable	-
Freight and Delivery Charges	-
Insurance (Liability, Workman's Compensation, Vehicle, etc.)	\$0.0108
Licenses and/or Permits	-
Office Supplies and Printing	-
Paper Products and Disposable Supplies	\$0.1148
Payroll Processing	-
Performance Bond	-
POS Systems, Support and Service	-
Postage	-
Promotional Materials (Program Specific)	\$0.0200
Smallware/Replacement Wares	-
Staff Training and Certification	\$0.0113
Storage Costs (Food and/or Supplies)	-
Taxes (sales and other)	-
Telephone, including Mobile and Internet	-
Tickets, tokens	-
Trash Removal and Pest Control	-

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Uniforms, Linens, and Laundry			-
Vending Rental			-
Wellness Programs and materials			\$0.0054
		Subtotal Direct Costs	\$0.2064
Other Costs included in the RFP (Section Q) required of the FSMC by the SFA (Must Itemize)			
			-
			-
			-
			-
		Subtotal Other Costs	-
Less: All costs related to Special Functions (enter as a negative number)			(\$0.0433)
Less: All costs related to Catering (enter as a negative number)			-
Less: All costs related to PDE 3086 Agreement(s) (enter as a negative number)			(\$0.0254)
Administrative Fee ¹ (Cannot include any cost already covered in other categories)			
Corporate Overhead: BusinessOffice Expense			\$0.0308
Corporate Overhead: Upper Management Expense			\$0.0176
Corporate Overhead: Support Service Expense			\$0.0066
		Subtotal Administrative Fee	\$0.0550
FSMC Management Fee			\$0.0274
Enter the fee that will be charged to manage the program			
Subtotal FSMC Cost Per Meal			\$2.2648
Less Rebates, Discounts and Applicable Credits (Enter as a negative number)			(\$0.0780)
		Total FSMC Cost Per Meal	\$2.1868

¹ Documentation must be provided outlining all methodologies used to calculate the Administrative Fees on FP9.

Section7 - FSMC Costs (continued)			
Select whether there is a Guarantee			
There is a Guarantee			
Guarantee to SFA ²	<u>\$1,039.81</u>	Cost per meal x meals	\$914,653.76
		Special Functions	\$18,110.71
		Catering	-
		PDE-3086	\$10,627.31
		Commodity	(\$67,333.84)

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² Guarantee to SFA - If there is a Guarantee, documentation must be provided outlining all formulas, methodologies and contingencies on FP10; regardless of Guarantee amount.		TOTAL COST	\$876,057.94
Total FSMC Costs			\$876,057.94

<u>Section 8 - Contract Summary</u>			
			<u>SUMMARY</u>
Total Revenue			\$1,745,000.53
SFA Costs			\$764,960.98
Total FSMC Costs		Fact Sheet ³ →	\$876,057.94
³ When entering the Total Contract Cost on the PEARS Fact Sheet, add the CACFP and SFSP Total Cost if applicable.			
School Nutrition Program-Profit or (Loss)			\$103,981.61

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