

INSTITUTIONAL SPECIALTIES, INC.

ISI

Northeast Industrial District
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Pittsburgh, PA 15238

phone: 412-963-0555
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To: Mike Gavlik, AD
Chartiers Valley School District

Quote no. JZ-1005-003rev1

November 30, 2022

Re: CVHS Stadium Project
Scoreboard Replacement

via email: mgavlike@cvsd.net

From: Jerry Zaleski

We are pleased to offer the following scoreboard equipment for the above project as specified. All equipment is made by Daktronics Inc. We offer the following:

Fixed Digit & Video Scoreboard - overall size is 17' high by 25' wide

1 ea	ID-36x300-BL	36" high by 25' wide backlit aluminum panel to contain school artwork as directed. Panel to attach directly to the steel mounting structure above the scoreboard.
1 ea	LVX-176x308	Live video display, 16MT pixel pitch in cabinet that is 9.6' high by 16.8' wide. Capable of displaying game in progress stats information, sponsor commercials, player profiles, all through a user interface controlled through a provided Windows laptop computer. Includes filler panels on either side of the video display to make up the width different between cabinet and overall size. Panels to be rear backlit.
2 ea	FP-9.6x4.1-BL	LED multisport scoreboard, 4' high by 25' wide. This board features 4ea 24" high clock digits and uses 18" high digits for team SCORE, BALL ON, TO GO, DOWN, QTR and TOL. All captions will be rear backlit and well as the sponsor panels. Digit color will be red. Painted in school colors as directed. This model has electronic programmable team names to take place of vinyl Home & Guest captions.
1 ea	FB-2036-BL	Includes decorative border striping in contrasting school color.
1 ea	TNMC-8x48	AllSport control console included w/ LCD readout and shows time from 99:59 and includes 1/10ths of second for time under 1:00. Includes remote start/stop switch protective carrying case.
1 ea	Stripe	Includes motor freight shipping costs for equipment delivered to Bridgeville, PA
1 ea	AS-5000	Football delay of game clocks that use 30" high LED digits (red color) in a 3' high by 4' wide cabinet. Clocks to be attached to existing structures and use existing control wiring for communication.
1 ea	Shipping	To include removal & disposal of the existing scoreboard equipment and installation of the new equipment onto the same structure. Includes lifting of the new scoreboard components, making the needed electrical connections from a modified service that has been provided by others, furnish & install a new fiber optic cable between the pressbox and scoreboard, make the needed terminations, test, & provide system training to the district's representatives.
1 set	TI-2003	
1 ea	Install	

All of the above delivered & installed for: PRICE: \$ 193,000.00

- NOTES:
- 1) Prices are firm for orders placed by 1/15/23 and shipped by 8/01/23.
 - 2) Shipments are approx. 20 to 24 weeks after receipt of order and approval of all scoreboard artwork.
 - 3) Prices do not include any sales taxes, please add to the above prices or provide copy of tax exemption certificate.
 - 4) Pricing does not include any permits, nor any inspection fees. If needed, they can be provided for additional cost.
 - 5) Install pricing is based being able to modify the existing structure without changing the original design capacity, keeping to the design code in effect during it's original construction (2004).
 - 6) Pricing is based on the existing electrical & communications conduits being intact (unbroken) so that existing cables can be removed and new cables installed in their place.

TERMS: 30% due at time of order; 60% dues at time of shipment from factory; remaining 10% on NET 30 day payment terms.

Proposal Offered By:

Proposal Accepted By:

Jerry A. Zaleski, Jr.

Jerry A. Zaleski, Jr.
President - Sales & Engineering

Name & Title

contract #032-E22-050

