

## **ALLEGHENY INTERMEDIATE UNIT**

475 East Waterfront Drive | Homestead, PA 15120 | 412-394-5700 | aiu3.net

June 1, 2023

Dear Dr. Vanatta,

Please find enclosed the Waterfront Learning Contract and pricing information for the 2023-2024 school year. We are pleased to offer K-12 virtual and hybrid learning options to meet the needs of students and school districts. Waterfront Learning has negotiated with vendors to ensure cutting-edge programming options at competitive prices for the 2023-2024 school year.

Waterfront Learning will continue to offer instructional services or district licensing options in the 2023-2024 school year. The strong vendor partnerships that we have established have resulted in an enhanced suite of services and customized learning pathways for districts and students. In addition to the virtual learning options through our vendor partners, the attached contract includes an Integrated Services Statement of Work that outlines deliverables based on your district's unique implementation of virtual learning services.

Brief highlights of vendor services in the upcoming 2023-2024 school year follow:

#### Imagine Learning (Grades K-12)

Imagine Learning provides a comprehensive K-12 virtual learning suite of products fully equipped to deliver rigorous, standards-aligned digital courses to K-12 learners featuring instructional services provided by PA-Certified teachers or site or concurrent licenses to be facilitated by district teachers. In the K-5 learning space, Imagine Learning offers both synchronous and asynchronous programming options that feature core courses in math, ELA, science, and social studies, along with unique electives in the arts, technology, and physical education. In the 6-12 learning space, Imagine Learning provides a robust catalog of core courses, AP classes, world languages, and career and technical electives. STEM and computer science options are available for student enrichment, while embedded support services for students from special populations can enhance student learning. A suite of supplemental products designed to foster growth in reading, math, and social-emotional learning is available to enhance classroom instruction and build student success.

#### Pearson Online and Blended Learning (K-12)

Pearson continues to offer innovative options and rigorous, standards-aligned virtual courses for K-12 learners. This vendor brings exciting opportunities: a full complement of elementary specials, including languages and technology; gifted and talented courses 3-8; Chinese and Japanese languages, as well as level IV in additional world languages; and comprehensive AP courses. The instructional services will be

provided by PA-certified teachers. Concurrent license options will allow delivery to be an option using district teaching staff.

### Accelerate Education (Grades K-12)

Accelerate Education continues to offer a full suite of K-12, standards-aligned courses that include core content, diverse electives, and career and technical education courses. Students working in Accelerate Education participate in a variety of learning activities and assessments that are adaptable and engaging. When working with Accelerate Education, districts may choose instructional services with PA-Certified teachers or opt for site or seat licenses to be facilitated by district staff. The learning management system is customizable and flexible to meet learners' needs.

#### **First Steps Driver's Theory**

Waterfront's partnership with First Steps brings with it not only a PDE-approved Driver's Theory course experience but also one that is PennDOT-approved. Students completing this nine-week, pass/fail course may be eligible for reductions in auto insurance rates depending on their insurance carrier.

In addition to the robust offering of virtual learning curricula, Waterfront Learning will continue to efficiently deliver value-adds and wrap-around services to all partners. Tiered intervention supports for students, regular communication with districts and families, professional development, role-alike meetings, and technical support will continue throughout our partnership.

Waterfront Learning is excited to partner with your school district. Please sign the attached contract and return the executed document electronically or by mail to Waterfront Learning. After the AIU Board approval, the contract will be returned to you for your records. Should you have any questions about the attached contract, pricing addendum, and/or implementation of online services, please feel free to contact Waterfront Learning.

Sincerely,

## Jill Manczka

Jill Manczka Program Director, Waterfront Learning 412-394-4996 wflhelp@aiu3.net

#### ALLEGHENY INTERMEDIATE UNIT SERVICES AGREEMENT – 2023-2024

#### ADDENDUM: WATERFRONT LEARNING SERVICES

This Addendum (the "Addendum") is entered into by and between the Chartiers Valley School District (the "School District") and the Allegheny Intermediate Unit (the "AIU"), is subject to the terms and conditions of the AIU Services Agreement – 2023-2024 (the "Agreement"), supplements such Agreement, and is hereby made a part thereof.

#### WITNESSETH:

WHEREAS, the AIU and the School District are parties to the AIU Services Agreement – 2023-2024, effective from July 1, 2023, through June 30, 2024 (the "Agreement"); and

**WHEREAS**, Waterfront Learning, a program of the AIU, has developed a menu of flexible virtual education options including high-quality courses, instruction, and professional development at reasonable prices; and

**WHEREAS,** the School District wishes to purchase Waterfront Learning services from the AIU.

**NOW THEREFORE**, in consideration of the above premises and intending to be legally bound hereby, the Parties further agree as follows:

1. **Term.** The term of this Addendum shall commence on the later of July 1, 2023, or the date that both Parties have signed this Addendum and shall continue until June 30, 2024, except in the event that a School District student is enrolled in a Summer Session course during the term of the Addendum that will conclude after June 30, 2024, the Addendum shall remain in effect with regard to such course until the conclusion of the session. Either party may terminate the Addendum by providing the other party with at least thirty (30) calendar days prior written notification. Upon termination, Waterfront Learning will be entitled to all fees for services performed up to the date of the termination.

2. Services Provided. In accordance with the terms and conditions of the Addendum, Waterfront Learning will provide virtual solutions as requested by the

School District consistent with the pricing options and packages as set forth in the Waterfront Learning Pricing Document, incorporated herein by reference. Based upon the School District's requirements and selections from the Pricing Document, an Integrated Services option, and associated fee shall be applied as described in Section 3 below.

3. **Integrated Services.** Waterfront Learning will provide integrated services for School District personnel to design program development, targeted goal setting, and program evaluation throughout the year. Deliverables will vary depending on the needs identified through the integration and program design processes. Integrated Services are further defined within the options described below. The School District will be invoiced for the Waterfront Learning integrated services based upon the option selected. The Integrated Services fee is subject to adjustment during the term of the Agreement as further described below based on the services and virtual services requested by the School District.

## INTEGRATED STATEMENT OF WORK AND SERVICES FEE

**Option 1:** Site License and Concurrent License Integration only - \$1,000 annual fee:

Student Enrollment	Student Supports	Communications Technology Su		
Assists liaison with the preparation of virtual academy policy and procedures	Provides support for technology and virtual academy staff to monitor student attendance, performance, progress, and communication data within the district student information system (SIS)	Provides ongoing support to liaison through quarterly Waterfront Learning Liaison Meetings	Provides orientation for new online learning platforms	
Assists in the bulk enrollment process with technology and virtual academy staff	Assists in the process for the district to support tiered intervention communications	Coordinates professional development training needs for the educational entity through implementation services or district-specific contracted professional development	Shares information necessary for technology specifications, whitelisting sites, imaging hardware, filtering, and networking	
Reviews the student enrollment process with the district liaison and supplies relevant support material	Collaborates with special education staff to support the goals and Specially Designed Instruction included in the IEP for special education students within the platform	Assists WFL liaison with the coordination of marketing initiatives and materials	Provides support to district staff importing users, courses, and enrollments in courseware systems	
Assists district in query reports, grade submissions, and closing out final courses		Provides district liaison with information regarding PIMS reporting as requested	Acts as a liaison between the district and courseware vendor support for district issues	
			Provides support to districts to guide students not using program-provided equipment(vendor courseware only)	

**Option 2:** Comprehensive Courseware, Singleton & Full-time Seats, Instructional Services - \$2,500 annual fee:

Includes all deliverables from Option 1, plus the services below. Any district that upgrades from Option 1 to Option 2 midyear will be assessed the additional fee during the next quarterly invoice period.

Student Enrollment	Student Supports	Communications	Technology Support
Provides support to	Provides facilitation of	0 0	
the district liaison in	courses with a	support to liaison	students using program-
coordinating the	certified teacher	through quarterly	provided equipment
launch of the virtual		Waterfront Learning	(related to hardware,
academy and new		Liaison meetings	software, connectivity,
student orientation			and vendor courseware)
Collaborates on any	Provides access to	Provides district liaison	Shares information
needed curriculum	student attendance,	withinformation	necessaryfor
modifications	performance, progress,	regarding PIMS	whitelisting sites,
	and communication	reporting as requested	imaging hardware,
	data within the SIS		filtering, and
			networking
Assists with SIS	Provides Genius SIS	Provides	Provide support to
training for new	course build and	marketing	district staff importing
district staff	integration	support as needed	users, courses, and
			enrollments in
			courseware systems
Updates enrollments	Assists in the execution		
as requested - new	of tiered interventions		
student enrollments,			
course changes, and			
withdraws			
Communicates	Collaborates with		
student course	specialeducation		
information(login,	staff to support the		
password, course	goals and Specially		
start/end dates,	Designed Instruction		
platform URL,	included in the IEP		
teacher, etc.) to	for special education		
liaison	students		
Creates new student			
accounts in the vendor			
platform– enrolls			
students into vendor			
courseware			
Provides final			
percentages for schools to			
report			

The School District may purchase professional development/training days conducted onsite or by video conferencing at the rates specified in the Pricing Document.

Option 3: Parent-paid or School District paid Summer Session ONLY

No annual Integrated Services Fee will be applied to School Districts for Waterfront Learning Summer Sessions only (May through August). Summer Session includes:

1. Summer enrichment courses with enrollments beginning in May or June concluding no later than September 1.

2. Summer Recover Now! enrollments with start dates in June or July are to be completed within four weeks of course commencement unless otherwise extended upon approval from student's home district

3. Summer Bridge with enrollments with start dates in June or July in elementary supplemental programs

#### **Option 4:** Single user, non-summer session Parent-paid enrollment

An Integrated Services Fee will not apply to the School District when enrolling a single student in parent-paid course(s) during the traditional school year (not Summer Session). Should the School District enroll any additional students during the term of the Addendum that are either parent-paid or School District paid, the School District will be invoiced for the appropriate Integrated Service Fee listed in either Option 1 or Option 2, depending on the implementation type.

4. **Service Providers.** The instructional services provided by Waterfront Learning shall be performed by Pennsylvania-certified teachers. Waterfront Learning shall follow the policies and procedures of the School District regarding grading, attendance, and acceptable use. Districts shall provide current acceptable use policies and procedures to Waterfront Learning upon or before commencement of services. If a student's actions violate program or district policies, Waterfront Learning has the sole discretion to modify or remove the student's online course access.

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Allegheny Intermediate Unit Services Agreement – 2023-2024 Addendum: Waterfront Learning Services

5. **Property Restrictions.** The School District may not resell, rent, lease, assign, or otherwise transfer or provide the service or licensed material to an unaffiliated student or entity, or use the service or the licensed material in a service provider capacity; or access the service or use the licensed material to build a competitive service or product, or copy any feature, function or graphic for competitive purposes.

6. **Equipment Transfer and Liability.** Should the School District choose to utilize hardware support from Waterfront Learning, the School District agrees to all Waterfront Learning policies and procedures relating to the transfer of possession and return of said equipment. Should the equipment not be returned to Waterfront Learning or be returned in an irreparable condition, the School District agrees to accept financial liability for said equipment as defined in the Pricing Document.

7. **Invoices.** Waterfront Learning shall issue invoices to the School District quarterly. If the district does not remit payment within 60 days, Waterfront Learning reserves the right to suspend services and/or to assess interest in accordance with the Agreement until payment in full is received.

8. The terms and conditions of the Agreement shall apply to the delivery and use of services provided hereunder. To the extent that the terms of this Addendum conflict with the terms of the Agreement, the terms of this Addendum shall supersede those of the Agreement.

9. Addendum A of the Agreement, relating to Special Education Services, does not apply to services provided under this Addendum.

#### SIGNATURE PAGE FOLLOWS

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Allegheny Intermediate Unit Services Agreement - 2023-2024 Addendum: Waterfront Learning Services

IN WITNESS WHEREOF, the parties have signed this Addendum on the dates shown

below, intending to be legally bound hereby.

#### ALLEGHENY INTERMEDIATE UNIT

### **CHARTIERS VALLEY SCHOOL DISTRICT**

By: \_\_\_\_\_

President, Board of Directors

ATTEST:

By: \_\_\_\_\_\_ Secretary, Board of Directors

Date:\_\_\_\_\_

By: \_\_\_\_\_

President, Board of Directors

ATTEST:

By: \_\_\_\_\_\_\_Secretary, Board of Directors

Date:\_\_\_\_\_

# 2023-2024 AIU/PAIU SCHOOL DISTRICT PRICING DOCUMENT



# **ELEMENTARY OPTIONS: GRADES K-6**

#### **Full-Time Offerings\*:** Includes PA certified teacher, content, Genius SIS access, and correlating supports for 10 months. Free 13 calendar day grace period is available.

K-5 IMAGINE LEARNING OPTIONS:	2023-2024 PRICE:
K-5 IMAGINE/ Vendor Teacher (Grades K-5; online content, and workbooks).	\$1,030.00/ quarter \$2,060.00/semester
K-5 IMAGINE/ WFL Teacher (Grades K-5; with 1 live weekly lesson, on-demand support and advising, and workbooks). **	\$1,155.00/ quarter \$2,310.00/semester
K-5 IMAGINE/ Vendor Teacher with weekly Synchronous Instruction (Grades K-5; online content, and workbooks).	\$5,180.00/year \$2,590.00/semester
K-5 IMAGINE Content-Only License: Full-time student content only single license. Professional development training package is required for new and returning users. Student needs a printer, scanner, or K-5 workbooks.	\$980.00/year + PD \$510.00/ semester + PD
Optional K-5 workbooks for content-only licenses. **	\$30.00/book/semester \$240.00 complete set/ year
ACCELERATE EDUCATION OPTIONS:	2023-2024 PRICE:
Accelerate/ Vendor Teacher (Grades K-6; online content - core courses, plus specials). Workbooks are included.**	\$2,305.00/semester
Accelerate/ WFL Teacher (Grades K-6; core courses, plus specials) Fulltime seat license includes up to 6 courses/per student/per semester with 1 live weekly session. Workbooks are included.**	\$2,170.00/semester
Accelerate (Grades K-6; core courses, plus specials) Fulltime seat license includes up to 6 courses/ per student/ per semester. <i>Content only; District Teacher required. K-5 workbooks</i> <i>purchased at additional fee **. Professional development is required for new and returning</i> <i>users.</i> 7 or more courses = \$115.00 per course/ per year	\$570.00/ year + PD
K-5 Workbooks (paperback) K-5 Digital Workbooks	\$25.00/unit/semester \$200.00 complete set/ year Digital: \$60.00 per/semester
Accelerate Education Single Course Seat – Content only	\$56.00 per/semester/course
Accelerate Education Site Licenses (Tier 1-4 prices based on number of students)	Based on Tier + PD

\*Students needing to extend studies beyond June 7, 2024, can be extended until August 9, 2024, for an additional quarterly fee.

\*\*Workbook fees are non-refundable. If enrollment is dropped during 13 calendar day grace period, a workbook fee applies. (\$25 per book for Accelerate Education. \$30 per book for Imagine K-5).

^^ K-5 Imagine grades and Accelerate Education grades are issued on a quarterly basis. Six course limit per semester.

#### **Full-Time Offerings\*:** Includes PA certified teacher, content, Genius SIS access, and correlating supports for 10 months. Free 13 calendar day grace period is available.

PEARSON OPTIONS:	2023-2024 PRICE:
Pearson Online/Vendor Teacher (Grades K-6; with Live-Tutoring, and direct instruction as needed; core courses, plus electives).	\$2,550.00/semester
Pearson Online/ WFL Teacher (Grades K-6; with 1 live weekly lesson and direct instruction as needed; core courses, plus electives).	\$2,175.00/semester
Pearson Concurrent License; Premium Concurrent License	\$485.00/ year (CEL) + PD

2023-2024 prices are subject to change without notice.

# 2023-2024 AIU/PAIU SCHOOL DISTRICT PRICING DOCUMENT



	\$665.00/year (PCEL) + PD
Pearson Online Single Course Seat/ WFL Teacher (Grades K-6)	\$710.00/ year
Elementary Elective Package (Grades K-6: Choice of Art, Music, Health/PE, Intro to Tech) 9 weeks	\$280.00/ per course

\*Students needing to extend studies beyond June 7, 2024 can be extended until August 9, 2024 for an additional quarterly fee.

PURPOSE PREP SEL COURSES/SITE LICENSE:	2023-2024 PRICE:
Purpose Prep Elementary Classroom Bundle	\$1,580.00/ year
(Includes pre-recorded PD webinar)	31+ students = \$50.00/ student + PD
1 teacher license and up to 30 students	
Small Site License - Under 100 enrollments, 5 teachers	\$3,300.00/ year + PD
Site License – 101 - 250 enrollments, 10 teachers	\$4,725.00/ year + PD
Site License – 251 - 500 enrollments, 15 Teachers	\$6,610.00/ year + PD
Site License – 501 - 750 enrollments, 25 Teachers	\$7,500.00/ year + PD
Site License – 751 - 1000 enrollments, 50 Teachers	\$9,920.00/ year + PD

#### Student Service Options: Includes license/content only;

STUDENT SERVICES:	2023-2024 PRICE:
Imagine Learning MyPath Elementary Site License – Reading and Math/ content license	\$12,415.00 + PD
	\$80.00/ student
Imagine Learning Language and Literacy Elementary Site License/ content license	\$23,000.00 + PD
	\$150.00/student
Imagine Learning Math + Math Facts Elementary Bundled Site License/ content license	\$12,420.00 + PD
	\$50.00/student (Min 100)
Imagine Learning Math Elementary Site License/content license	\$9,200.00 + PD
Imagine Learning Bundles Elementary User License – Language and Literacy, Reading, Math, Math	\$33,000.00 + PD
Facts, Galileo	
Robotify 3 <sup>rd</sup> – 8 <sup>th</sup> Grade Coding Software License	\$5,750.00 + PD
Enhanced Special Education Instruction Model	Based on Service Model + PD

#### Professional Development Services:

- a) Professional Development Packages Pricing dependent on package options/synchronous support/vendor solutions
- b) Half Day Training / PD \$500.00; Full Day Training / PD \$950.00

<u>Genius SIS Implementation (Additional PD required)</u>: Options to use Genius in coordination with your license purchase(s) exist. Please call for additional information. Project cost is determined by the Statement of Work for the initial set-up, required professional development and training, and a recurring fee of \$5.50 per student/course/quarter.

#### **Other Information**

- a) <u>Course Content Fees</u> Costs vary based on vendor licensing, agreements, and option availability with Waterfront Learning.
   Some courses require additional material fees; costs shown do not include textbooks, novels, additional software, or testing fees.
- b) Technology Package Only (Laptop, ancillary equipment, and internet access; grace period does not apply) \$445.00/quarter
- c) <u>Internet Access Reimbursement</u> The program will utilize Internet reimbursement at a rate of up to \$35.00/month as the default for all full-time students with the approved Waterfront Learning technology package (no reimbursement if assigned a MiFi device). Should a MiFi device be requested and approved, the use will be monitored. All texting and international charges will be billed back to the district. Any device not showing use for two consecutive billing cycles will be deactivated.
- d) <u>Grace Period</u> A free, 13 calendar day grace period is available at the time of initial enrollment; however, a \$60.00 hardware service charge will be assessed for equipment delivery & return for students withdrawing during the free trial period. The opportunity for a free trial period applies only to coursework, not the technology package.
- e) <u>Tuition Charges</u> Tuition is charged as indicated above based on the courses and services requested. If the participation period exceeds the defined length of enrollment, additional tuition will be assessed.

# 2023-2024 AIU/PAIU SCHOOL DISTRICT PRICING DOCUMENT



- f) <u>Extension Fees</u> In the event that an extension is desired for a student, written notification must be provided to the program prior to the last week of scheduled enrollment. If notification is received within the last week of the course, a \$60.00 processing fee will be assessed per student /per quarter. Length not to exceed 7 calendar days from course end date.
- g) <u>Student Support Services</u> It is expected that the district will monitor and support any identified special education online learner. Should the district indicate that assistance from the program is desired for support services, data collection, or progress monitoring, additional charges would apply.

#### Special Education Fees for Service:

h)

 Full-Time Students: \$1,025.00/semester
 Single Course Students: \$235.00/semester/course

 Single Section Enrollment
 – Students will not be permitted to enroll in two sections of the same course at the same time (example: Algebra Q1 and Algebra Q2). Students MUST finish one section of a course before beginning another.

- i) <u>Curriculum Modifications</u> Student-specific course activity adjustments are included in tuition charges. Curriculum alignment, customization, or modification resulting in more than 25% of curriculum modification or removal, or the combining of multiple quarters of content are subject to a \$ 60.00-course customization fee. Should assistance with district-wide curriculum alignment and modification be needed, charges of \$950.00(full-day) and \$500.00 (half-day) would apply.
- j) <u>Communication Standards and Protocols</u> The Program strives to respond to communications within one business day, and award final course credit within two business days of the identified course end date. Additional, targeted customer service goals include the communication of needs and requests of the participating schools and liaisons to the contracted vendors. Should information, special requests, or modifications be needed, the identified district liaison should communicate those needs, in writing, to <u>WFLHelp@aiu3.net</u>. The Program will then collaborate with contracted parties to achieve the desired request. It is not the expectation of the Program that the required school district identified liaison or other identified representative need to work directly with Waterfront Learning contracted vendors.
- k) <u>Hardware Replacement Fees</u> In the event that program provided hardware is not returned within 30 days of withdrawal from the program or returned in irreparable condition, the district will be assessed equipment replacement fees for missing or irreparable equipment at the rates shown below:
  - ✤ Total Package Replacement Fee: \$1,110.00
  - ✦ Laptop (with Warranty): \$1,000.00
  - ◆ Bag: \$30.00 ◆ Headset: \$15.00 ◆ Power Supply: \$50.00 ◆ Mouse: \$11.00



# SECONDARY OPTIONS: GRADES 6-12

#### **Full-Time Offerings\*:** Includes PA certified teacher, content, Genius SIS access, and correlating supports for 10 months. Free 13 calendar day grace period is available.

OPTIONS:	2023-2024 PRICE:			
Imagine Learning (Grades 6-12; Up to 7 courses with live on-demand support & coaching)	\$1058.00 / quarter			
	\$2116.00 / semester			
Pearson (Grades 6-12; Up to 7 courses with Live-Tutor Services)	\$2570.00 / semester			
Accelerate Education (Grades 6-12; Up to 7 courses/ per student/ per semester with AE	\$2300.00 / semester			
instructional services)				
Technology Package Only (Laptop, bag, mouse, headset, and Internet access; grace period	\$445.00/quarter			
does not apply)	5445.00/quarter			

\*Students needing to extend studies beyond June 7, 2024 can be extended until August 9, 2024 for an additional quarterly fee.

**<u>Part-Time Offerings:</u>** Includes PA certified teacher, content, and correlating supports for time period indicated. Full tuition charged at the time of enrollment; 13 calendar day grace period available.

OPTIONS:	2023-2024 PRICE:
Imagine Learning – Full Year Core/Elective/ AP (10 month access) ** Additional materials may be required	\$610.00
Imagine Learning Semester Core/Elective (5 month access) ** Additional materials may be required eDynamic Learning – Semester Elective (5 month access)	\$335.00
Pearson – Full year core course/ AP (10 month access)	\$895.00
Pearson – Semester Core/Elective/ AP (5 month access)	\$450.00
Accelerate Education – Full year core course/AP (10 month access)	\$665.00
Accelerate Education – Semester core course/AP (5 month access)	\$365.00
Drivers Theory – Quarter (9 week access)	\$125.00

NOTE: Quarterly grades are not issued for MS/HS Pearson courses or for AP or World Languages courses taken through Imagine Learning.

#### Twelve Month Licensing Options (Training/PD Required): Includes license/content only.

LICENSING:	2023-2024 PRICE:
Imagine Learning – Comprehensive Concurrent; 9-12 Core Content, World Languages, General Electives, AP, Credit Recovery, Career Electives, Test Prep/Remediation	\$705.00 + PD
Imagine Learning – Comprehensive Concurrent; 6-12 Core Content, World Languages, General Electives, AP, Credit Recovery, Career Electives, Test Prep/Remediation	\$880.00 + PD
Imagine Learning Single Course Seat License – Content only	\$115.00/ per student
Accelerate Education 6-12 Fulltime Seat License	\$420.00/ year + PD
Accelerate Education Single Course Seat – Content only	\$50.00 per/semester/course
Accelerate Education Site Licenses (Tier 1-4 prices based on number of students)	Based on Tier + PD
Purpose Prep – SEL Courses – Single Subject Concurrent License	\$315.00 + PD
Purpose Prep – SEL Site Licenses (Tier 1-6 prices based on number of students)	Based on Tier + PD
Pearson– Concurrent; Includes access to 700 courses	\$485.00 + PD
Pearson – Concurrent; Includes access to all courses plus World Languages	\$665.00 + PD
Pearson – Content only; Single Course License	\$145.00/per student
CTE Digital Library Site License (Tier prices based on site population)	Based on Tier
Imagine Learning – Site License (Maximum of 1001-2500 students building-wide)	\$26,550.00 + PD
Imagine Learning – Site License (Maximum of 501-1000 students building-wide)	\$20,700.00 + PD
Imagine Learning – Site License (Maximum of 1-500 students building-wide)	\$18,150.00 + PD



2022 2024 DDICE

#### **Student Service Options:** Includes license/content only;

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STODENT SERVICES.	2023-2024 FINICL.
Imagine Learning MyPath Intervention Programs	Based on Tier + PD
Enhanced Special Education Instruction Model	Based on Service Model + PD

#### Professional Development Services:

a) Professional Development Packages – Pricing dependent on package options/synchronous support/vendor solutions
 b) Half Day Training / PD \$500.00; Full Day Training / PD \$950.00

**Genius SIS Implementation (Additional PD required):** Options to use Genius in coordination with your license purchase(s) exist. Please call for additional information. Project cost is determined by the Statement of Work for the initial set-up, required professional development and training, and a recurring fee of \$5.50 per student/course/quarter.

#### **Other Information**

- a) <u>Course Content Fees</u> Costs vary based on vendor licensing, agreements, and option availability with Waterfront Learning.
   Some courses require additional material fees; costs shown do not include textbooks, additional software, or testing fees.
- b) <u>Technology Package Only</u> (Laptop, ancillary equipment, and Internet access; grace period does not apply) \$445.00/quarter
- *c)* <u>Internet Access Reimbursement</u> The program will utilize Internet reimbursement at a rate of up to \$35.00/month as the default for all full-time students with the approved Waterfront Learning technology package (no reimbursement if assigned a MiFi device). Should a MiFi device be requested and approved, the use will be monitored. All texting and international charges will be billed back to the district. Any device not showing use for two consecutive billing cycles will be deactivated.
- *d)* <u>*Grace Period*</u> A free, 13 calendar day grace period is available at the time of initial enrollment; however, a \$60.00 hardware service charge will be assessed for equipment delivery and return for students withdrawing during the free trial period. The opportunity for a free trial period applies only to coursework, not the technology package.
- *e)* <u>*Tuition Charges*</u> *Tuition is charged as indicated above based on the courses and services requested. If the participation period exceeds the defined length of enrollment, additional tuition will be assessed.*
- f) <u>Extension Fees</u> In the event that an extension is desired for a student, written notification must be provided to the program prior to the last week of scheduled enrollment. If notification is received within the last week of the course, a \$60.00 processing fee will be assessed per student /per quarter. Length not to exceed 7 calendar days from course end date.
- *g)* <u>Student Support Services</u> It is expected that the district will monitor and support any identified special education online learner. Should the district indicate that assistance from the program is desired for support services, data collection, or progress monitoring, additional charges would apply.
  - <u>Special Education Fees for Service:</u>
    - *i.* Full-Time Students: \$1,025.00/semester
    - ii. Single Course Students: \$235.00/semester/course
- *h)* <u>Single Section Enrollment</u> Students will not be permitted to enroll in two sections of the same course at the same time (example: Algebra Q1 and Algebra Q2). Students MUST finish one section of a course before beginning another.
- *i)* <u>Curriculum Modifications</u> Student specific course activity adjustments are included in tuition charges. Curriculum alignment, customization, or modification resulting in more than 25% of curriculum modification or removal, or the combining of multiple quarters of content are subject to a \$ 60.00-course customization fee. Should assistance with district-wide curriculum alignment and modification be needed, charges of \$950.00 (full-day) and \$500.00 (half-day) would apply.
- j) <u>Communication Standards and Protocols</u> The Program strives to respond to communications within one business day, and award final course credit within two business days of the identified course end date. Additional, targeted customer service goals include the communication of needs and requests of the participating schools and liaisons to the contracted vendors. Should information, special requests, or modifications be needed, the identified district liaison should communicate those needs, in writing, to <u>WFLHelp@aiu3.net</u>. The Program will then collaborate with contracted parties to achieve the desired request. It is not the expectation of the Program that the required school district identified liaison or other identified representative need to work directly with Waterfront Learning contracted vendors.
- *k)* <u>Hardware Replacement Fees</u> In the event that program provided hardware is not returned within 30 days of withdrawal from the program or returned in irreparable condition, the district will be assessed equipment replacement fees for missing or irreparable equipment at the rates shown below:
  - Total Package Replacement Fee: \$1,110.00
  - ◆ Laptop (with Warranty): \$1000.00 ◆ Bag: \$30.00 ◆ Headset: \$15.00 ◆ Power Supply: \$50.00 ◆ Mouse: \$11.00